

SUN LIFE MALAYSIA ASSURANCE BERHAD

Registration No. 199001005930 (197499-U)

CHARTER OF THE BOARD OF DIRECTORS

This Charter sets out:

1. The duties and responsibilities of the Board of Directors (the Board);
2. The position description for Directors;
3. The position description for the Chairman of the Board (the Chairman);
4. The position description for Chairs of Board Committees; and
5. The corporate governance practices and policies that apply to the Board.

1. Mission

The mission of the Board is to be a strategic asset of the organization measured by the effective execution of its overall stewardship role and the contribution the Directors make individually and collectively to the long-term success of the enterprise.

2. Membership

- 2.1 The Board must have a majority of Independent Directors at all times;
- 2.2 The Board must not have more than one (1) Executive Director, unless Bank Negara Malaysia (BNM) approves otherwise in writing; and

subject always to the prior written approval of BNM.

3. Structure and operations**3.1 Frequency of Meetings**

A schedule of regular Board meetings will be circulated to the Directors prior to the commencement of a calendar year. Confirmation of the date, time and place of regular meetings will be sent to the Directors approximately three (3) weeks in advance of regularly scheduled meetings. Special meetings may be called with 24 hours' notice.

3.2 Resolutions

All resolutions at meetings of the Directors shall be decided by a simple majority, except those decisions set out in clauses 6.4 and 6.5 of the Shareholders Agreement. Details on the matters set out in the Shareholders Agreement are available in Appendix 1.

In the absence of a meeting, issues shall be resolved by way of circular resolutions. The circular resolutions may consist of several documents in the same form, each executed by one or more of the members of the Committee. Any such resolutions may be transmitted by the members of the Committee via facsimile transmission or email to the Secretary.

3.3 Quorum

- a) The quorum for a meeting of Directors (1st Meeting) shall be at least such number of Directors constituting a majority of the Directors then appointed, including at least 1 non-independent Director nominated by each Shareholder (Quorum Requirement) (unless such Quorum Requirement is waived in writing (including via e-mail) by the Shareholder with respect to the presence of its nominated Director at any particular meeting of Directors and delivered to the company secretary). For the avoidance of doubt, the 1st Meeting may proceed without the Quorum Requirement in relation to a Shareholder if such waiver is provided by the Shareholder.
- b) If within 30 minutes of the time appointed for the 1st Meeting a quorum is not present, the 1st Meeting shall be automatically adjourned (1st Adjourned Meeting) to 10 Business Days later at the same time and place, and at such 1st Adjourned Meeting the quorum shall be also the Quorum Requirement (unless such quorum requirement is waived in writing (including via e-mail) by the Shareholder with respect to the presence of its nominated Director at such 1st Adjourned Meeting and delivered to the company secretary). For the avoidance of doubt, the 1st Adjourned Meeting may proceed without the Quorum Requirement in relation to a Shareholder if such waiver is provided by the Shareholder.
- c) If within 30 minutes of the time appointed for the 1st Adjourned Meeting of Directors a quorum is not present, that meeting shall be automatically adjourned ("2nd Adjourned Meeting") to 20 Business Days after the 1st Meeting at the same time and place, and the quorum for such 2nd Adjourned Meeting shall be such number of Directors constituting a majority of the Directors then appointed.
- d) The Directors shall ensure that the meeting of Directors, if adjourned, are rescheduled in a timely manner in accordance with the requirements outlined above to ensure compliance with paragraphs 9.2, 9.3 and 10.3 of the Bank Negara Malaysia Policy Document on Corporate Governance.

4. Duties and Responsibilities of the Board

The Board is responsible for supervising the Management of the business and affairs of the Company. The Board performs the following overall stewardship responsibilities either directly or through its Committees. However, it remains fully accountable for any authority delegated to the Committees. The Board has clearly outlined matters that require Board approval and those that have been delegated to management.

4.1 Board

- 4.1.1 Planning the Board and Committee size and composition, establishing Board Committees and appointment of its members, and determining Director's compensation.
- 4.1.2 Maintaining formal orientation program for new Directors and ongoing education programs for all Directors.
- 4.1.3 Establishing corporate governance practices and policies.
- 4.1.4 Assessing its effectiveness, the effectiveness of its Committees, the effectiveness of the Chairman, the effectiveness of Committee Chairs, and the effectiveness including the fitness and proper criteria of individual Directors on an annual basis.

4.2 Senior Management

- 4.2.1 Selecting, evaluating and, if necessary, replacing the Chief Executive Officer (CEO) and other members of Senior Management, including the Appointed Actuary.
- 4.2.2 Delegating to Senior Management, powers to manage the Company.
- 4.2.3 Overseeing succession planning for Senior Management positions.
- 4.2.4 Approving the compensation of Senior Management and Material Risk Takers.
- 4.2.5 Advising and counselling the CEO.
- 4.2.6 Reviewing and approving the organizational structure as and when necessary.

4.3 Ethics and Integrity

- 4.3.1 Setting an ethical tone for the Company.
- 4.3.2 Satisfying itself that Senior Management is sustaining a culture of integrity throughout the organization.
- 4.3.3 Approving amendments to the Company's Code of Business Conduct.
- 4.3.4 Complying with and reviewing employee compliance with the Company's Code of Business Conduct and promptly disclosing any waivers of the Company's Code of Business Conduct for Directors or Senior Management.

4.4 Strategy

- 4.4.1 Approving the Company's vision and mission statements
- 4.4.2 Reviewing the effectiveness of the strategic planning process.
- 4.4.3 Approving business objectives and strategic, capital and financial plans on an annual basis.
- 4.4.4 Monitoring corporate performance against these statements, objectives and plans on an ongoing basis.

4.5 Risk Management, Capital Management and Internal Control

- 4.5.1 At a minimum, on an annual basis, approving policies and procedures for the management and control of risk and capital, and regularly reviewing compliance with those policies and procedures.
- 4.5.2 Reviewing the internal control and management information systems that provide reasonable assurance as to the reliability of the Company's financial information and the safeguarding of its assets.
- 4.5.3 Reviewing compliance with legislative and regulatory requirements.

4.6 Material Transactions

- 4.6.1 Reviewing and approving material investments and transactions.

4.7 Financial Reporting

- 4.7.1 Reviewing and approving the annual and interim financial statements.

4.8 Communication and Disclosure

- 4.8.1 Overseeing the reporting of financial results to Shareholders and other stakeholders on a timely basis.
- 4.8.2 Reviewing and, when appropriate, approving policies with regard to public disclosure, confidentiality of information and securities trading.
- 4.8.3 Enabling Shareholders to provide feedback to the Independent Directors.

4.9 Others

- 4.9.1 Engaging any special advisors it deems necessary to provide independent advice at the expense of the Company.
- 4.9.2 Performing such other functions as prescribed by Law or as assigned to the Board in the Company's governing documents.
- 4.9.3 On an annual basis, the Board shall review this Charter and its Forward Agenda and approve changes where necessary.

5. Position Description for Directors

The Board is responsible for managing or supervising the management of the business and affairs of the Company. Each Director participates in fulfilling the Board's stewardship role by acting honestly and in good faith with a view to the best interests of the Company (fiduciary duty) and exercising the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances (duty of care).

5.1 Duties and Responsibilities

Principal duties and responsibilities of each Director include:

- 5.1.1 Acting in the highest ethical manner and with integrity in all personal, business and professional dealings.
- 5.1.2 Confirming compliance with the Company's Code of Business Conduct on an annual basis and maintaining the confidentiality of corporate information and Board deliberations.
- 5.1.3 Understanding the Company's vision and strategic objectives.
- 5.1.4 Becoming knowledgeable of the Company's businesses within a reasonable time of joining the Board.
- 5.1.5 Understanding the Company's current corporate governance policies and practices, and the Charters of the Board and of each Committee on which he or she serves.
- 5.1.6 Preparing thoroughly for each Board and Committee meeting by reviewing the materials sent to Directors in advance of meetings.
- 5.1.7 Attending Board and Committee meetings, and actively participating in deliberations and decisions in an objective manner that demonstrates independence from management.
- 5.1.8 Ensuring himself or herself be updated of significant matters dealt with at meetings not attended.

5.2 Director Attributes

The Board believes that each Director should exhibit the following characteristics while executing his or her duties:

- i. Integrity;
- ii. Accountability;
- iii. Independent and informed judgment;
- iv. Commitment;
- v. Knowledge of business issues and financial matters; and
- vi. Ability to communicate openly and work effectively with fellow Directors and management.

In addition, certain regulatory criteria apply to Directors related to independence, financial, compensation and risk management literacy, and assessment of suitability and integrity.

In the Board's judgment, a member of the Audit Committee is financially literate if, after seeking and receiving any explanations or information from senior financial management or the external auditor of the Company that the member requires, the member is able to read and understand the consolidated financial statements of the Company to the extent sufficient to be able to intelligently ask, and to evaluate the answers to, probing questions about the material aspects of those financial statements.

6. Position Description for Chairman

The Chairman of the Board shall be an Independent Director nominated by Renggis Ventures Sdn. Bhd. (RVSB). He/she will serve as the Chairman/Chairperson and assume responsibility for providing leadership to enhance the effectiveness and independence of the Board. The Chairman also manages the affairs of the Board so as to assist the Directors in carrying out their responsibilities and enhance the effectiveness and cohesion of the Board as a whole.

6.1. Duties and Responsibilities

The principal duties and responsibilities of the Chairman include:

- 6.1.1 Ensuring that the respective responsibilities of the Board and those of management are well understood, and that the boundaries between Board and management responsibilities are respected.
- 6.1.2 Communicating the expectations of the Independent Directors to management.
- 6.1.3 Assessing the sufficiency of the resources available to the Board and its Committees, including the scope, timeliness and relevance of available information. The Chairman is responsible, in consultation with the other members of the Nomination and Remuneration Committee (NRC), for ensuring that the Independent Directors are appropriately compensated in their capacities as Directors of the Company.
- 6.1.4 In conjunction with the CEO, setting the Board agenda, chairing the Board meetings, ensuring that there is adequate time at Board meetings for discussion of relevant issues and fostering an atmosphere conducive to open discussion and debate.
- 6.1.5 In conjunction with the CEO, setting the agenda for the Annual General Meeting and any Extraordinary General Meetings of Shareholders or voting policyholders and acts as the chair of those meetings.
- 6.1.6 In conjunction with the NRC, evaluating the performance of individual Independent Directors and the Chairs of each Committee as part of an annual peer review process. The Chairman meets individually with each Independent Director at least annually to discuss individual performance.
- 6.1.7 Evaluating the performance of the CEO and reporting on the evaluation to the Independent Directors with the NRC annually. The Chairman is also responsible for ensuring, in conjunction with the CEO, that appropriate human resource management practices (including succession, development and compensation plans) are in place for Senior Management and Material Risk Takers.
- 6.1.8 In conjunction with the NRC, determining the competencies, skills and qualities required or best suited from time to time to complement the diversity of the current Board composition and identifying prospective Board candidates. The Chairman is responsible for approaching and interviewing prospective candidates, and for recommending prospective Directors to the NRC for its review and subsequent recommendation to the Board.
- 6.1.9 Overseeing the orientation and training program for new Directors and the ongoing education program for all Directors.
- 6.1.10 Engaging, at the expense of the Company, outside advisors for the Independent Directors, the Board or Board Committees, as required.
- 6.1.11 Communicating from time to time with Shareholders, representatives of the Company's regulators and rating agencies, and with corporate governance-focused councils,

coalitions and similar bodies, to discuss governance-related matters. In exceptional circumstances, where it is inappropriate for the CEO to communicate, or otherwise after prior consultation with the CEO, it may be necessary for the Chairman to communicate with the media about the affairs of the Company. These circumstances would normally be limited to Board matters or matters relating to the CEO (for example, compensation or succession). The Chairman will report on all such communications to the Board at its next regular meeting unless timelier reporting is advisable.

7. Position Description for Committee Chair

The Chair of a Board Committee is responsible for providing leadership to enhance effective and independent functioning of the Committee in order that the Committee may fulfil its duties and responsibilities as outlined in the Committee Charter.

7.1 Duties and Responsibilities

The principal duties and responsibilities of each Committee Chair include:

- 7.1.1 Reviewing and approving the agenda for each meeting of the Committee. The Committee Chair may consult or meet with the Chairman, other Committee Chairs, members of management or other advisors as part of the agenda and meeting preparation process.
- 7.1.2 This agenda setting process includes determining the appropriate treatment of significant matters that may have ramifications involving more than one Committee.
- 7.1.3 Chairing Committee meetings, ensuring that there is adequate time at Committee meetings for discussion of relevant issues and for the Committee members to meet privately.
- 7.1.4 Reporting to the Board on the Committee's activities following each meeting and presenting recommendations to the Board on matters that require Board approval.
- 7.1.5 Leading an annual review of the adequacy of the Committee Charter.
- 7.1.6 Leading an annual evaluation of the effectiveness of the Committee.

8. Corporate Governance Policies and Practices

8.1 Director Election and Tenure

Each year, 1/3 of the Directors shall retire from office at the Annual General Meeting, and being eligible, may offer themselves for re-election at the Annual General Meeting.

Directors appointed during a financial year hold office until the next Annual General Meeting and if eligible, may offer themselves for re-election at the Annual General Meeting. A Director who is up to retirement by rotation but does not offer himself for re-election shall retire at the conclusion of the Annual General Meeting.

A Director who is a member of management must resign from the Board when he or she leaves an active employment with the Company or its affiliates.

8.2 Change of Occupation

Directors whose principal employment or other business or professional circumstances change materially from that which they held when elected to the Board (including retirement from their principal employment) must notify the Chairman of the NRC and tender a written offer to resign for acceptance or rejection by the Board, however, an opportunity should be given to the Board to review the continued appropriateness of Board membership under the revised circumstances.

8.3 Restriction on Directorships

To avoid a conflict of interest, a Director of the Company shall not serve as a Director in another company that is carrying on the same class of business, or in an insurance broker.

To ensure that the CEO and Executive Directors of the Company devote the necessary time and commitment to the affairs of the Company the directorships held by the CEO and Executive Directors shall be restricted as follows:-

- 8.3.1 An Executive Director may only hold a position as Non-Executive Director in other companies and may only hold a maximum of five directorships at one time (including the directorship in the Company); and
- 8.3.2 The CEO may only hold a position as Non-Executive Director in the Company's holding company and subsidiaries as well as sister companies that are financial institutions having synergies with the Company and may only hold a maximum of five (5) directorships at one time (including the directorship in the Company).

A Non-Executive Director shall not simultaneously serve on the Board of more than 15 companies (including the Company).

The Chairman of the Board should be in a non-executive capacity and should not have an executive position or responsibility at the parent or related institutions.

8.4 Independent Director

Independent Director refers to a Director who is described as being independent in accordance with the provision in the Corporate Governance Policy Document of BNM.

The Board must determine whether an individual to be appointed as an Independent Director is independent in character and judgement, and free from associations or circumstances that may impair the exercise of his independent judgement. An individual must not be considered to be an Independent Director if he or any person linked to him:

- (a) has been an executive in the last two (2) years;
- (b) is a substantial Shareholder of the Company or any of its affiliates; or
- (c) has had a significant business or other contractual relationship with the Company or any of its affiliates within the last two (2) years.

For purposes of the above, "significant business or other contractual relationship" shall have the meaning as any profit business transaction (other than transactions relating to the sale of insurance policies) of a value exceeding RM1 million with the insurer, whether with other persons or through a firm or company in which he is a partner, director or major shareholder. However, "transactions" as stated above shall exclude transactions entered into: -

- (i) for personal use of the said director; or
- (ii) for personal investment of the said director other than for the purpose of carrying on a trade or business, provided that such transactions are on normal commercial terms.

The tenure of an Independent Director should not exceed a cumulative term of nine (9) years. Upon completion of the nine (9) years, such Independent Director may continue to serve on the Board subject to the Director's re-designation as a Non-Independent Director. Where upon assessment by the NRC, there is strong justification for such Director to remain as an Independent Director, the Board may justify and make recommendation of the same to the Shareholders for their approval.

The tenure starts from the time the individual is first appointed as an Independent Director of the Company. The Company should seek Shareholders' approval at the nearest Annual General Meeting before the Director reaches the nine-year term limit. Shareholders' approval should be sought annually after the nine-year term limit.

The written approval of BNM must be obtained before—

- (a) the Company removes an Independent Director; and
- (b) an Independent Director resigns from his/her position.

8.5 Orientation for New Directors

The Company is required to develop in-house orientation and education programmes which should be attended by the newly appointed Directors to familiarise them with the insurance industry and the Company within three (3) months of the appointment. The orientation and education programmes should cover at a minimum of the following areas: -

- i. the nature of the business;
- ii. the corporate strategy of the company;
- iii. duties and responsibilities of a director and the Board as a whole;
- iv. an overview of risks of the business and the risk management strategy of the company;
- v. legal requirement and compliance controls of the company; and
- vi. an overview of the financial health of the company.

Newly appointed Directors should also satisfy the conditions and requirements imposed by BNM, such as attending mandatory training programmes within the stipulated timeframe, as stated in the letter of approval.

8.6 Continuing Education for Directors

The Company provides ongoing business and education sessions for Directors to enhance their knowledge of the organization, its businesses and key executives, and to address ongoing and emerging issues in the functional areas of Board oversight. Directors may participate in outside professional development programs approved by the Chairman, at the expense of the Company.

8.7 Interaction with the Media

The Board believes that it is the responsibility of management, rather than Directors, to speak on behalf of the Company. From time to time, Directors may be requested by the media, or by institutional investors, shareholders, customers or policyholders, to discuss certain issues on behalf of the Company. Any Director to whom such a request is made should review the request with the Chairman and the CEO before responding.

8.8 Conflict of Interest

The Directors must keep the Board advised, on an on-going basis, of any interest whatsoever, whether directly or indirectly, in a contract or proposed contract with the Company in accordance to the requirements of any Acts, rules, regulations or guidelines that are in force from time to time, that could lead to a conflict of interest situation.

In the event of the occurrence of a conflict of interest situation, the particular Director:

- i. Shall declare his/her interests;
- ii. Shall not be present at the meeting when the matter is being considered;
- iii. Shall not participate in any discussion or deliberation or decision on the matter; and

- iv. Shall not vote in respect of the matter.

The Company Secretary shall be responsible for maintaining updated records on each Director's conflicts of interest and report them to the Board as necessary.

8.9 Technology Risk Management Framework (TRMF)

In governing TRMF derived from BNM's Risk Management in Technology (RMiT) requirements, the roles and responsibilities of the Board: –

- i) Approve the technology risk appetite aligned with SLM's risk appetite statement;
- ii) Approve the technology risk tolerances, ensure key performance indicators and forward-looking technology risk indicators are in place to monitor SLM's technology risk against its approved risk tolerance;
- iii) Ensure Senior Management provides regular updates on the status of the indicators together with detailed information on key technology risks (i.e. reporting through the *Appendix 1: Technology Risk Assessment Score Card*) and critical technology operations to facilitate strategic decision-making;
- iv) Oversee the effective implementation of the TRMF and ensure the TRMF remains relevant, updated, and reviewed at minimum, once every three (3) years;
- v) Oversee the IT and cybersecurity strategic plans covering at minimum, a period of three (3) years; and
- vi) Designate the Risk Management Committee to support the Board in providing oversight over technology-related matters, reviews the framework on an annual basis, and ensures that risk assessments undertaken in relation to material technology applications submitted to BNM are comprehensive.

- END -

Matters set out in clauses 6.4 and 6.5 in the Shareholders Agreement

6.4 Majority decisions - must be approved by the **executive committee** before being tabled to the **risk management committee** and **subsequently the Board** for deliberation and approval

The following matters require the **affirmative vote of at least 1 non-independent Director nominated by each Shareholder**:

- (a) **Capital expenditure**: capital expenditure in any financial year exceeding:
 - 120% of the limit set in the annual budget in respect of any one line item;
 - a total of 120% of the limit set in the annual budget in respect of a series of related line items; or
 - any other amount set under clause 6.6
- (b) **Borrowing**: any borrowing by the Company resulting in a total exceeding 120% of the borrowing limit set in the annual budget.
- (c) **Loans**: the provision of any loan to any person, other than those provided in the ordinary course of the Business.
- (d) **Guarantees**: the Company entering into or becoming liable under any guarantee or indemnity, or similar arrangement under which the Company may incur liability, in respect of the financial obligation of any other person, other than, subject to other sub-paragraphs in this clause 0, those entered into or under which the Company becomes liable in the ordinary course of the Business.
- (e) **Encumbrance**: the creation of an Encumbrance over any asset of the Company for the benefit of any other person.
- (f) **Litigation**: any decision to commence, defend or compromise any litigation or other similar procedure other than in the ordinary course of the Business involving debt collection or except where legal advice is given to the Company that the defence of an action shall be undertaken on an urgent basis or that an urgent application for injunctive relief or other interim order for preservation shall be made, in which case the Directors shall be notified before or at the next subsequent Board meeting.
- (g) **Change in Business**: the carrying on by the Company of any business other than the Business, any material alteration in nature of the scope of the Business and, other than in the case of clause 17.5, the acquisition of any business or the entry into of any new business and consequently any changes to the organisational structure of the Company.
- (h) **Registered office**: any change to the registered office of the Company.
- (i) **Related party business**: the entering into of any contracts or arrangements between the Company and: (i) a Shareholder; (ii) a Director or persons connected to a Director; or (iii) a related company or associated company of a Shareholder, other than in the ordinary course of the Business and on arms' length terms.
- (j) **Onerous contracts**: the entry by the Company into any contract, commitment or arrangement outside the ordinary and normal course of Business or otherwise than on arms' length terms, or of any contract or arrangement which is, or is likely to be, material or the making of any payment by the Company other than on an arms' length basis, or which is of an unusual or onerous nature.
- (k) **Joint ventures**: the entry into of any joint venture or partnership with any party, or any profit sharing arrangement.
- (l) **Brand**: any registration or change to the branding or trademark of the Company.
- (m) **Accounting Policies**: any change to the accounting policies of the Company.
- (n) **Shareholders' reserve matters**: any matter listed in clause 7.4

6.5 Significant KNB decisions - must be **approved by the executive committee** before being tabled to the **risk management committee** and subsequently the **Board** for deliberation and approval

The following matters require **the affirmative vote of the Khazanah National Berhad Appointee:**

- (a) **Business plans:** adoption of any business plan, investment plans and policies or capital plans for the Company and any material deviation from the then prevailing plan.
- (b) **Auditors/Company Secretary:** the appointment or change of the Auditors or company secretary of the Company.
- (c) **Financial statements:** the adoption of the financial statements of the Company.
- (d) **CEO:** the appointment or removal of the Chief Executive Officer of the Company.
- (e) **Dividend policy:** the adoption or amendment of the dividend policy of the Company.

➤ **Matters set out in other clauses made reference by clauses 6.4 and 6.5 in the Shareholders Agreement.**

6.6 Amendment of financial limits

Each of the financial limits referred to in clause 6.4 can be amended by the written agreement of all the Shareholders.

7.4 Reserved matters- must be approved by the **executive committee** before being tabled to the **risk management committee** and **subsequently the Board** for deliberation and approval

Notwithstanding any contrary provision in the Company's Memorandum and Articles of Association or the Companies Act, the following matters require the affirmative vote of every Shareholder:

- (a) **Liquidator:** the taking of any steps to: (i) invite any person to appoint a receiver or receiver and manager of the whole or part of the Business or assets of the Company; (ii) obtain a judicial management order in respect of the Company; or (iii) dissolve, liquidate or wind up the Company, or do anything similar or analogous to those steps in any jurisdiction.
- (b) **Constitution:** any alteration to the Company's Memorandum and Articles of Association.
- (c) **Shares:** any re-organisation or alteration to the share capital of the Company or the rights conferred by the Shares or any Securities.
- (d) **Merger:** any merger, reconstruction, consolidation or amalgamation of the Company with any other company or other person.
- (e) **Name:** changing the name of the Company.
- (f) **New issues:** the issue of Shares, Securities, debentures, notes or other equity or debt Securities of the Company and the terms of any such issue.
- (g) **Capital reduction:** any repurchase, cancellation, redemption or reduction of share capital in the capital of the Company.
- (h) **Listing:** listing of the Company on any stock exchange and any subsequent listing of any equity or debt securities of the Company on any stock exchange.
- (i) **Directors' remuneration:** any remuneration to be paid to the Directors.
- (j) **Dividends:** the declaration of any dividend (interim or final, cash or in specie) or other distribution of profits, assets or reserves in excess of the prevailing dividend policy of the Company.
- (k) **Disposal of Business:** the Disposal by the Company of any part of its undertaking not being in the ordinary course of the Business.
- (l) **Acquisition:** other than in the case of clause 17.5, the acquisition of any equities, securities or other forms of investments or assets by any means (including, without limitation, by lease or licence), other than those acquisitions made in the ordinary course of the Business.

17. Competition**17.1 Undertakings**

- (a) For the purposes of clause 17.1 the expression “competitive with the Business” includes competition in a small part of the Business or competition in peripheral products or lines of business.
- (b) A shareholder shall not, and shall ensure that none of its related companies (including ACR ReTakaful Berhad, which will in Malaysia only carry out retakaful and reinsurance business) shall, carry out any of the following without first obtaining the written consent of the other Shareholder:
 - (1) directly or indirectly through its subsidiaries carry on (whether alone or in partnership or joint venture with anyone else) or won a substantial interest (10% or more) in or exercise management control of any business in Malaysia similar to or competitive with the Business for so long as it is a Shareholder.
 - (2) solicit or persuade any person or corporation which is a customer or client of the Company or the Business, to cease doing business with the Company or in respect of the Business or reduce the amount of business which the customer or client would normally do with the Company or in respect of the Business for so long as it is a Shareholder.
 - (3) accept from a customer or client referred to in clause 17.1 (b)(2) any business of the kind ordinarily forming part of the Business for so long as it is a Shareholder.
 - (4) at any time induce or attempt to induce any person who is an employee of the Company to terminate his or her employment with the Company for so long as it is a Shareholder.
- (c) Subject to clause 17.5, nothing in clause 17.1(b) shall restrict RVSB from acquiring any entity carrying on a business similar to or competitive with the Company’s pursuant to a directive from the Government of Malaysia (through any ministry) to assist in a bail-out of an insurance company or to acquire assets from distressed companies in ensuring the stability of the financial sector of Malaysia (**Acquired Entity**).

17.5 Conditions to Acquisition

If RVSB is directed to acquire an entity under clause 17.1(c), the following will apply as conditions to any such acquisition (subject to approval of the Government of Malaysia and Bank Negara Malaysia (if applicable):

- (a) RVSB will notify the Company and SLA as soon as it becomes aware of any directive described in clause 17.1(c), and as soon as practicable thereafter RVSB will arrange to provide the Company and SLA with business, financial and other information concerning the entity as the Company may reasonably request.
- (b) RVSB hereby irrevocably grants to the Company the right to purchase such entity (Purchase Right) at Fair Value.
- (c) RVSB and SLA will jointly negotiate in good faith and in a commercially reasonable manner the other terms of purchase of the entity, and will use commercially reasonable efforts to structure the purchase in a manner to maximize the tax and other advantages to the Company, consistent with the Government of Malaysia’s direction.
- (d) SLA will be entitled for a period of 3 months following receipt of all information reasonably necessary for it to diligence and otherwise assess the merits of an investment in the entity to determine whether the Company shall exercise the Purchase Right.
- (e) The Company shall within the 3 months period mentioned in clause 17.5(d) notify RVSB in writing on whether the Company elects to exercise the Purchase Right.

- (f) If:
- (1) The Company elects not to exercise the Purchase Right or does not exercise the Purchase Right in accordance with clause 17.5(e); or
 - (2) The Government of Malaysia and BNM approval (if required) is not received for the sale to the Company, the Company will cease to have any right to an interest in the entity and RSVB may purchase the entity provided that the Company will be entitled to preferential treatment as described in clause 17.6 with respect to that entity.

- END -